

How to have a GREAT Sale

It's as EASY as 1-2-3!

Set a goal! - Pick a prize you want and go for it!

Be safe and smart! - POPCORN SAFETY TIPS

Always sell with an adult or buddy • Never enter a stranger's house • Keep checks and cash in a separate envelope with your name on it • Always walk on the sidewalk whenever possible • Never sell at night • Wear your uniform • Always be courteous!

POPCORN SALES TIPS - Ten ways to make a popcorn sale

Ask your parents • Ask your relatives • Knock on your neighbor's door • Ask your parents' friends • Sell at your place of worship • Ask your parents to take an order form to work • Have "Super Sale Day" with your fellow Scouts • Sell door-to-door around your community • Popcorn makes great holiday gifts! • Visit businesses around your town for a corporate sale



The Central NC Council & University of Charlotte Sports & Education Clinic

What is the Sports & Education Clinic?

The Central NC Council is very excited to partner with the University of Charlotte to provide an exceptional experience for each Scout who sells at least one complete order form during the 2017 popcorn sale. Every Scout who fills up an order form will get an invitation to an exclusive Sports & Education Clinic with student athletes and select educational programs from the Charlotte 49ers! In addition, each qualifying Scout will receive a co-branded Charlotte 49ers / Scouting hat (Scouts will receive an additional hat for each order form that is filled completely).

While at the Sports & Education Clinic, Scouts will have an opportunity to participate in sports drills and interact with student athletes and coaches, tour sporting venues and learn about educational programs offered by The University of Charlotte. Parents and siblings are invited and encouraged to attend.

How does it work? - Registration for the Sports & Education Clinic will be online near the conclusion of the sale on the council's website www.cncb-bsa.org. Scouts must be registered by November 17th to be eligible to participate. These incentives are available no matter if your unit chooses the council funded prize program or the cash option.



Great Reasons to Sell Popcorn!!!

- ★ Everybody loves Popcorn!!
- ★ Popcorn is popular and 3 out of 4 people will buy when asked.
- ★ Prizes for your Scouts, and they love to earn prizes!!
- ★ 4 Ways to Sell - Door-to-Door with Show-n-Deliver or Take Order, Show and Sell, and Online.
- ★ Your Unit can raise enough funds for an entire year's program.
- ★ Boys build confidence, self esteem, learn life skills, goal setting, and how to earn their own way.
- ★ Money raised stays local to support individual Units and Council programs.



CAMP MASTERS SCOUT ONLINE SELLING @ WWW.POPCORNORDERING.COM

CONTACTING
MORE PEOPLE
=
MORE SALES

- Friends and family can support Scouting from states away by buying online
- Consumer pays online and products are delivered directly to them
- Your online sales count toward total sales achievement
- Unit Leader issues the Scout a user name, password, and key code

MORE SALES
=
MORE SCOUTING FUN



OFFICIALLY LICENSED





My prize goal is:

My popcorn goal is:

CHOOSE A PRIZE AND GO FOR IT!

Scouts can qualify for BOTH standard prizes AND an additional CAMP MASTERS High Achiever Prize

\$5500
PRIZE LEVEL 14

- 140 Apple Ipad Mini
- 141 Playstation 4 Pro
- 142 Xbox One S (color may vary)



\$4000
PRIZE LEVEL 13

- 131 Go Pro Camera
- 132 Wireless BEATS Headphones
- 133 8" Tablet
- 134 Walmart Gift Card \$120.00



\$3500
PRIZE LEVEL 12

- 120 RC Endeavor
- 122 Coleman Camp Pkg
- 123 Camelbak Pursuit 24 Hydration Pack
- 124 Walmart Gift Card \$100.00



\$2750
PRIZE LEVEL 11

- 110 RC Ferrari 1:8
- 111 Foosball Table
- 112 Osprey Skarab 24 Daypack
- 114 Walmart Gift Card \$75.00



\$2000
PRIZE LEVEL 10

- 100 Microblade Mini Drone
- 101 Minecraft Feature Figure Multipack
- 103 Inflatable Hammock (color may vary)
- 106 Walmart Gift Card \$50.00



\$1500
PRIZE LEVEL 9

- 90 RC Jeep Mud 1:14
- 93 Daylite Osprey Pack
- 94 Swiss Army Huntsman Pocket Knife
- 97 Walmart Gift Card \$35.00



\$1000
PRIZE LEVEL 8

- 81 Hot Wheels Star Wars Starship Set
- 83 Despicable Me Nameplate Builder
- 84 Swiss Army Tinker Knife
- 85 Spincasting Fishing Rod Kit



\$850
PRIZE LEVEL 7

- 71 Air Hunter Zcurve Bow
- 74 Star Wars Millenium Falcon Model Kit
- 76 4" Multi Tool



\$650
PRIZE LEVEL 6

- 61 RC Bigfoot 1:24
- 63 Voice Changer
- 64 Petzl® Boy Scout Headlamp
- 65 Deluxe Pocket Knife



\$450
PRIZE LEVEL 5

- 52 RC Mini Baja Dune
- 55 Green Rubber Lockback Knife
- 57 Tin Can Robot Kit
- 58 Binoculars



\$350
PRIZE LEVEL 4

- 41 Nightzone Small Football
- 42 Light Up Mighty Saber
- 46 BSA Mess Kit
- 47 Be Prepared Pocket Knife



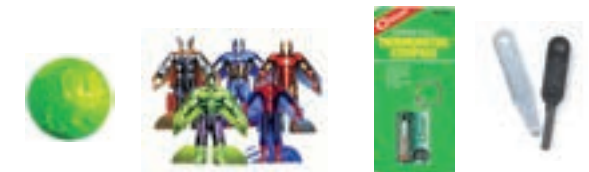
\$225
PRIZE LEVEL 3

- 30 Assorted Star Wars Pixel Pop
- 31 Marble Copter
- 32 Precision Rubber Band Shooter - EOS
- 34 Survival Aid 5 in 1



\$115
PRIZE LEVEL 2

- 21 Slimeball
- 23 Marvel Glider
- 25 Zipper Pull Thermometer with Compass
- 26 Fire Starter



\$25
PRIZE LEVEL 1

- 1 Popcorn Patch



PRIZE ORDER FORM

Prize total must not exceed sales level achieved. Select a single prize from your sales level category; or you may choose multiple prizes from lower levels that total your sales-level amount or less.

Pack/Troop No. _____

Level	Description	Quantity

Total Sales: _____

CAMP MASTERS 2017 High Achiever Prizes

High Sellers Earn These Prizes Too! **



FILL A SHEET!



Sell to 30 customers this year to fill all the lines on your order form. When you do, you'll earn the exclusive 2017 CAMP MASTERS Ful-filled Patch and be a part of the Ful-Filled Sellers Team!

Sell \$1,500

Earn a \$50 gift card to Walmart **OR** Amazon. Think of all the great gear you can buy!



Sell \$2,000

CAMPING PACKAGE with tent, Nalgene water bottle, cooking kit and multi-tool with light, **OR** SPY DRONE w/ VIRTUAL REALITY GOGGLES



Sell \$3,000

JBL Wireless Bluetooth Headphones w/ microphone **OR** American Express Gift Cheque for 5% of total sales. **Example:** \$3000 = \$150 gift cheques. Gift cheques rounded to the nearest \$10.



CM High Achiever prizes are **not cumulative. Select only **ONE** prize level. See High Achiever prize form for more details at campmasters.org.

Fundraising for the Future

ON AVERAGE 70% OF EACH DOLLAR GOES TO LOCAL SCOUTING

Z

**\$25
Military
Donation**

**Support the
Military
and Scouting
Too!**



W

**\$40
Military
Donation**

Choose Item Z and CAMP MASTERS will send \$25 worth of popcorn to our military personnel.

Choose Item W and CAMP MASTERS will send \$40 worth of popcorn to our military personnel.

A

***5 Way Chocolate Treasures Tin**



**3.40 gal.

A Chocolate Lovers Dream. Our best Chocolatey products that will be a great treat for any occasion. Includes: Chocolate Caramel Corn, Chocolatey Pretzels, White Frosted Pretzels, White Frosted Caramel Corn, and delicious morsels of Chocolatey Covered Peanut Brittle Bites — 74 oz

\$60

B

***3 Way Premium Tin**



**2.40 gal.

A rich sampling of some of our most decadent products that include Supreme Caramel w/ whole and crushed almonds, pecans & cashews, Chocolatey Caramel Popcorn, and our rich Butter Toffee Caramel Corn — 34 oz

\$45

P

***3 Way Cheesy Cheese Tin**



**3.15 gal.

Celebrate Scouting with a simply sensational collection of White and Yellow Cheddar Cheese along with a zesty Cheesy Salsa (3 BIG Bags!) — 15 oz

\$35

N

***Variety Tin**



**3.07 gal.

County Fair Sweet and Salty Kettle and Delicious Real Butter popcorn TASTES GREAT, contains antioxidants, and has virtually no hulls. — 10.5 oz

\$30

E

***Supreme Caramel Crunch with Almonds, Pecans, and Cashews**



**1.10 gal.

Buttery sweet gourmet caramel corn with whole and crushed nuts — 20 oz

\$25

MM

22 Pack Movie Theater Extra Butter Microwave Popcorn



NEW AND IMPROVED!

Popcorn perfectly seasoned with EXTRA Buttery flavor just like the movie theaters. America's #1 selling flavor!

\$25

VV

***Chocolate Drizzled Caramel w/Nuts**



**1.10 gal.

Buttery gourmet caramel popcorn w/nuts & rich chocolate drizzle — 17 oz

\$25

X

Classic Trail Mix No Salt or Oil Added



Naturally delicious, wholesome goodness includes peanuts, cranberries, raisins, chocolate candies, and cashews — 16 oz

\$20

KK

***Cinnamon Crunch Popcorn Tin**



**1.10 gal.

Lightly sweet popcorn with warm, savory cinnamon — 13 oz

\$20

G

14 Pack EXTRA BUTTER



BETTER THAN EVER!

Roasted Summer Corn MW Popcorn. If you like buttery corn on the cob, you'll love this EXTRA BUTTER flavor popcorn!

\$15

SS

***Sea Salt Tin**



**1.10 gal.

Delicious Light and Crispy Sea Salt Popcorn are perfect with every bite. No Artificial Anything. ONLY 35 CALORIES per cup! — 2.5 oz

\$15

YY

12 Pack Sweet & Salty Kettle Corn Microwave Popcorn



A sweet and salty old fashioned kettle corn taste, like the popcorn at old time county fairs!

\$15

L

***Caramel Corn**



**0.51 gal.

Mouth-watering taste of delicate and crispy gourmet caramel corn kept fresh in a decorative collectible tin — 8 oz

\$10

*Package and tin design may change - Subject to availability.

** Some popcorn varieties are lighter than others. Popcorn weight is measured in ounces. Volume of tins is measured in gallons.

ALL PRODUCTS TRANS FAT FREE and NON-GMO POPCORN

- Contains Antioxidants & Virtually Hullless!

- Feather Light / Low Calorie



Thank you for supporting Scouting